

Why diversify? Because winners rotate.

Perhaps nothing better illustrates the need for an asset allocation plan than the chart below, which shows how various asset classes performed on a year-by-year basis from 2004 through 2023. The best-performing asset class for each calendar year is at the top of each column. Please remember, past performance does not guarantee future results.

Annual Total Returns of Key Asset Classes 2004-20231

	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Best ▲	Emerging Market Stocks	Emerging Market Stocks	Emerging Market Stocks	Emerging Market Stocks	Global Bonds	Emerging Market Stocks	Small Growth Stocks	Bonds	Emerging Market Stocks	Small Growth Stocks	Large Growth Stocks	Large Growth Stocks	Small Value Stocks	Emerging Market Stocks	USD Cash	Large Value Stocks	Small Growth Stocks	Large Growth Stocks	USD Cash	Large Growth Stocks
	25.95%	34.54%	32.55%	39.82%	10.89%	79.02%	29.09%	7.84%	18.63%	43.30%	14.89%	5.52%	31.74%	37.75%	1.87%	31.93%	34.63%	32.01%	1.46%	30.03%
	Small Value Stocks	Foreign Stocks	Foreign Stocks	Foreign Stocks	Bonds	High Yield Bonds	Small Value Stocks	Global Bonds	Small Value Stocks	Small Value Stocks	Large Value Stocks	Bonds	High Yield Bonds	Large Growth Stocks	Bonds	Large Growth Stocks	Large Growth Stocks	Small Value Stocks	Large Value Stocks	Large Value Stocks
	22.25%	14.02%	26.86%	11.63%	5.24%	54.22%	24.50%	6.35%	18.05%	34.52%	12.36%	0.55%	18.26%	27.44%	0.01%	31.13%	33.47%	28.27%	-5.22%	22.23%
	Foreign Stocks	Asset Allocation Portfolio	Small Value Stocks	Global Bonds	USD Cash	Small Growth Stocks	Emerging Market Stocks	High Yield Bonds	Foreign Stocks	Large Growth Stocks	Bonds	USD Cash	Large Value Stocks	Foreign Stocks	Large Growth Stocks	Small Growth Stocks	Emerging Market Stocks	Large Value Stocks	High Yield Bonds	Foreign Stocks
	20.70%	6.81%	23.48%	10.95%	2.06%	34.47%	19.20%	5.47%	17.90%	32.75%	5.97%	0.05%	17.40%	25.62%	-0.01%	28.48%	18.69%	24.90%	-10.55%	18.85%
	Large Value Stocks	Large Value Stocks	Large Value Stocks	Large Growth Stocks	Asset Allocation Portfolio	Foreign Stocks	Large Value Stocks	Large Growth Stocks	Large Value Stocks	Large Value Stocks	Small Growth Stocks	Foreign Stocks	Emerging Market Stocks	Small Growth Stocks	Global Bonds	Foreign Stocks	Asset Allocation Portfolio	Foreign Stocks	Bonds	Small Growth Stocks
	15.71%	5.82%	20.80%	9.13%	-24.58%	32.46%	15.10%	4.65%	17.68%	31.99%	5.60%	-0.39%	11.60%	22.17%	-0.84%	22.66%	12.48%	11.78%	-13.01%	18.66%
	Small Growth Stocks	Small Value Stocks	Asset Allocation Portfolio	Asset Allocation Portfolio	High Yield Bonds	Large Growth Stocks	Large Growth Stocks	USD Cash	High Yield Bonds	Foreign Stocks	Small Value Stocks	Small Growth Stocks	Small Growth Stocks	Asset Allocation Portfolio	High Yield Bonds	Small Value Stocks	Global Bonds	Asset Allocation Portfolio	Foreign Stocks	Small Value Stocks
	14.31%	4.71%	15.53%	8.54%	-26.17%	31.57%	15.05%	0.10%	14.71%	23.29%	4.22%	-1.38%	11.32%	15.51%	-2.37%	22.39%	10.11%	9.46%	-14.01%	14.65%
	Asset Allocation Portfolio 13.30%	Small Growth Stocks	Small Growth Stocks	Small Growth Stocks	Small Value Stocks	Asset Allocation Portfolio	High Yield Bonds 14.42%	Large Value Stocks	Large Growth Stocks	Asset Allocation Portfolio 16.52%	Asset Allocation Portfolio 3.82%	Asset Allocation Portfolio -2.94%	Asset Allocation Portfolio 10.33%	Large Value Stocks 15.36%	Asset Allocation Portfolio	Emerging Market Stocks	Foreign Stocks 8.28%	High Yield Bonds 5.49%	Small Value Stocks	Asset Allocation Portfolio 14.40%
	High Yield	4.15% Large Growth	High Yield	7.05% Bonds	Large Growth	28.22% Large Value	Asset	-0.48% Asset	Small Growth	High Yield	3.82% High Yield	-2.94% Large Value	Large Growth	Small Value	-6.01% Large Value	18.90% Asset	Bonds	Small Growth	Asset	High Yield
	Bonds	Stocks	Bonds		Stocks	Stocks	Allocation Portfolio	Allocation Portfolio	Stocks	Bonds	Bonds	Stocks	Stocks	Stocks	Stocks	Allocation Portfolio		Stocks	Allocation Portfolio	Bonds
	11.95%	4.00%	11.92%	6.97%	-34.92%	21.18%	13.74%	-1.44%	14.59%	7.53%	1.86%	-3.13%	6.89%	7.84%	-8.95%	18.64%	7.51%	2.83%	-14.96%	13.55%
	Global Bonds	USD Cash	Large Growth Stocks	USD Cash	Small Growth Stocks	Small Value Stocks	Foreign Stocks	Small Growth Stocks	Asset Allocation Portfolio	USD Cash	USD Cash	Global Bonds	Bonds	Global Bonds	Small Growth Stocks	High Yield Bonds	High Yield Bonds	USD Cash	Global Bonds	Emerging Market Stocks
	10.35%	3.07%	11.01%	5.00%	-38.54%	20.58%	8.21%	-2.91%	12.21%	0.07%	0.03%	-3.57%	2.65%	7.49%	-9.31%	14.00%	5.48%	0.05%	-18.26%	10.27%
	Large Growth Stocks	Bonds	Global Bonds	High Yield Bonds	Large Value Stocks	Bonds	Bonds	Small Value Stocks	Bonds	Bonds	Global Bonds	High Yield Bonds	Global Bonds	High Yield Bonds	Small Value Stocks	Bonds	Small Value Stocks	Bonds	Emerging Market Stocks	Bonds
	6.13%	2.43%	6.12%	2.65%	-39.22%	5.93%	6.54%	-5.50%	4.21%	-2.02%	-0.48%	-4.93%	1.60%	7.03%	-12.86%	8.72%	4.63%	-1.54%	-19.74%	5.53%
	Bonds	High Yield Bonds	USD Cash	Large Value Stocks	Foreign Stocks	Global Bonds	Global Bonds	Foreign Stocks	Global Bonds	Emerging Market Stocks	Emerging Market Stocks	Small Value Stocks	Foreign Stocks	Bonds	Foreign Stocks	Global Bonds	Large Value Stocks	Emerging Market Stocks	Small Growth Stocks	Global Bonds
	4.34%	2.26%	4.85%	1.99%	-43.06%	2.55%	5.17%	-11.73%	1.65%	-2.27%	-1.82%	-7.47%	1.51%	3.54%	-13.36%	5.90%	1.36%	-2.22%	-26.36%	5.19%
\downarrow	USD Cash	Global Bonds	Bonds	Small Value Stocks	Emerging Market Stocks	USD Cash	USD Cash	Emerging Market Stocks	USD Cash	Global Bonds	Foreign Stocks	Emerging Market Stocks	USD Cash	USD Cash	Emerging Market Stocks	USD Cash	USD Cash	Global Bonds	Large Growth Stocks	USD Cash
Worst	1.33%	-6.88%	4.33%	-9.78%	-53.18%	0.21%	0.13%	-18.17%	0.11%	-4.00%	-4.48%	-14.60%	0.33%	0.86%	-14.25%	2.28%	0.67%	-6.97%	-29.41%	5.01%

1. Source: Morningstar. Large growth stocks are represented by the S&P Growth Index; Large value stocks are represented by the S&P 500 Value Index; Small growth stocks are represented by the Russell 2000 Growth Index; Small value stocks are represented by the Russell 2000 Value Index; Foreign stocks are represented by the MSCI EAFE Index; Bonds are represented by the Bloomberg U.S. Aggregate Bond Index; High yield bonds are represented by the Credit Suisse High Yield Index; Emerging market stocks are represented by the MSCI Emerging Markets Index; Global bonds are represented by the FTSE World Government Bond Index; and Asset allocation portfolio reflects an equal investment at the start of the year in each of the nine asset classes. USD Cash is represented by the ICE BofA US 3M Trsy Bill TR USD. Indexes are unmanaged and one cannot invest directly in an index. Index returns do not reflect any fees, expenses or sales charges. Past performance is no guarantee of future results. Diversification does not guarantee a profit or protect against loss.

Certain asset classes carry relatively higher risks. Small capitalization stocks can be more volatile than large capitalization stocks. High-yield bonds have a higher risk of default and loss of principal compared to US investment grade bonds. Foreign investing involves special risks, including currency fluctuations, and political and economic uncertainty. Emerging markets stocks involve heightened risks related to the same factors, in addition to those associated with their relatively small size and lesser liquidity. Investment in hedge strategies are speculative investments, entail significant risk and should not be considered a complete investment program.

To take advantage of the strong returns of each year's "winners," it can be important to develop a well-balanced portfolio with investments across all asset classes.

Franklin Templeton, one of the largest independent asset managers in the world, offers a variety of professionally managed mutual funds and ETFs that cover every major asset class.

The indexes above do not represent the performance of any Franklin Templeton fund. For current performance of any Franklin Templeton fund, please visit franklintempleton.com or call (800) 342-5236.

Does asset allocation really work?

We believe it is an important strategy in addition to helping reduce overall volatility and seeking to improve your chances to earn more consistent returns over time, keeping assets properly allocated helps avoid the temptation to try and time the market. Consider the three scenarios below represented by Index returns, illustrating different strategies used by investors.

Growth of \$10,000 Represented by Index Returns, Invested Annually between December 31, 2004-December 31, 2023²

	Total Ivestment	Value of Portfolio	Average Annual Total Return
Chasing the Winners Investing in last year's best-performing asset class ^{2,3}	\$200,000	\$360,882	5.34%
Bottom-Fishing Investing in last year's worst-performing asset class ^{2,4}	\$200,000	\$294,879	3.57%
3. Asset Allocation Investing consistently across several asset classes in equal proportion each year ^{2,5}	\$200,000	\$420,438	6.64%

This chart is for informational purposes only. It is important to note that an asset allocation strategy does not ensure results superior to other investment strategies and also does not guarantee a profit or protect against a loss. The simulation is not based off any client account and should not be construed as a recommendation. An investor cannot invest directly in an index, and unmanaged index returns do not reflect any fees, expenses or sales charges. No representation is being made that any account will or is likely to achieve profit or loss.

The chart does not represent the performance of any Franklin Templeton fund.

For more information on Franklin Templeton funds, please contact your financial professional.

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Indexes are unmanaged and one cannot invest directly in an index. This illustration assumes that indexes are reasonable representations of asset classes and their returns. However, investment manager performance relative to the different asset class indexes has varied widely during the past 20 years.

- 2. Source: © 2024 Morningstar. The three scenarios above included large growth stocks, represented by the S&P 500 Growth Index; large value stocks, represented by the S&P 500 Value Index; small growth stocks, represented by the Russell 2000 Growth Index; small growth stocks, represented by the Russell 2000 Value Index; foreign stocks, represented by the MSCI EAFE Index; bonds, represented by the Bloomberg U.S. Aggregate Bond Index; high yield bonds, represented by the Credit Suisse High Yield Index; emerging market stocks, represented by the MSCI Emerging Markets Index; global bonds, represented by the FTSE World Government Bond Index. Important data provider notices and terms available at www.franklintempletondatasources.com.
- 3. Annual investments are made into the best-performing asset class index of the previous calendar year.
- 4. Annual investments are made into the worst-performing asset class index of the previous calendar year.
- 5. Annual investments are distributed evenly among all 10 asset class indexes each calendar year and the portfolio is rebalanced annually.



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